



# BREAK FREE

From Your Proprietary PBX

**3CX**<sup>®</sup>  
Innovating Communications

**3CX Phone System v14**

**Innovating Communications**

## 3CX Phone System v14 is Cloud Ready

- We want a much bigger piece of that hosted PBX market
- Partners can serve on premise & hosted with 3CX
- Requires few resources, ability to run multiple 3CX instances
- Each instance a true virtualized PBX
  - Separate services for each customer, data separated
  - Ability to provide full features set of on premise version
- Completely different thing from old style multi account systems
  - Think dedicated server
  - Not a web host with thousands of websites on one server.

*“Hosted PBX / UC is projected to drive \$18 billion in revenue over 6.2 million seats by 2018”*

*Infonetics research*

## 3CX to provide Hosted PBX instance

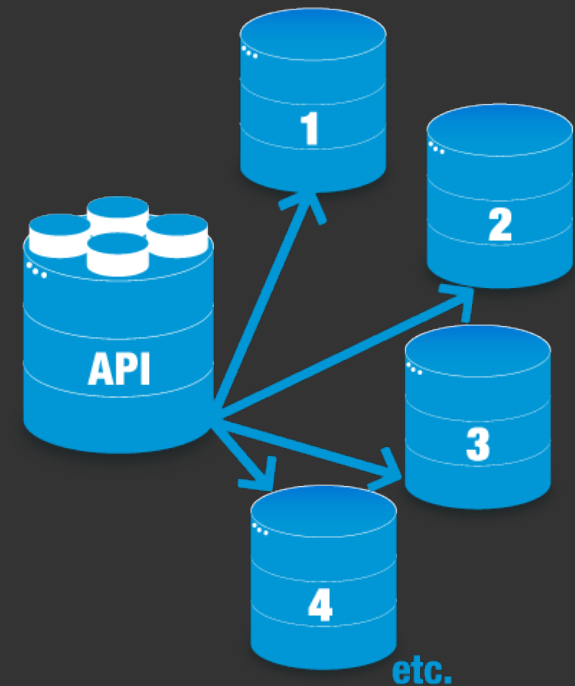
- Channel Only!
- Build up customers until you can host your own server
- Just PBX, no dial tone
- No Billing - Roll your own
- Use one of the many SIP trunk services available
- Retain control of customer account
- \$44 per month per instance (after discount, no RRP)

## More 3CX Licensing options

- SPLA licensing
  - One month licenses
  - 5.5 % of full license
  - Some minimum buy will be applicable
- One year licenses
  - 40% of full license (after margin)

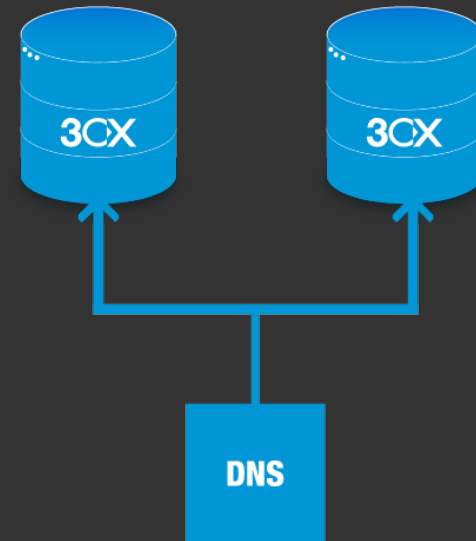
## Host 3CX Phone System yourself

- Install 25 instances in one go
- Easily manage tenants remotely
  - Add, Delete, Re-provision tenants across servers
  - via API programmatically
  - or via windows tool
- Leverage VMware Vsphere or Hyper V
- Ability to backup & restore all Tenants
- Windows Server 2012
  - 16 GB Ram
  - Intel Xeon Series Processor (6-8 cores)



## 3CX Phone System v14 is fault tolerant

- Switch IP via DNS
- Leverages SRV records to provide fail over
- Scheduled Backups & Restores from the cloud
- Backups accessible via FTP
- Scheduled restore available in PRO edition only
- Switch over can be done manually or via 3CX API



# New Reporting Engine

- Reorganized call logging
- Improved reporting logic
- Integrated in management interface
- Ability to get reports sent by email
- Select one or multiple Queues to report on
- Schedule report daily, weekly or monthly
- New report: Agents login history
- New report: Change of Status/Profile



## Extension Report

All calls: From 6/22/2015 12:00:00 AM To 7/22/2015 12:00:00 AM  
Agent Extension: Any number

| Agent Extension | Inbound  |            | Outbound  |            | Total     |            | Total Talking time |
|-----------------|----------|------------|-----------|------------|-----------|------------|--------------------|
|                 | Answered | Unanswered | Answered  | Unanswered | Answered  | Unanswered |                    |
| 100 OP EXT      | 0        | 0          | 0         | 0          | 0         | 0          | 00:00:00           |
| 101 Charles Ele | 0        | 0          | 10        | 0          | 10        | 0          | 00:00:16           |
| 103 Bam Ele     | 0        | 0          | 12        | 0          | 12        | 0          | 00:00:59           |
| 107 James Bond  | 0        | 0          | 0         | 0          | 0         | 0          | 00:00:00           |
| <b>Totals:</b>  | <b>0</b> | <b>0</b>   | <b>22</b> | <b>0</b>   | <b>22</b> | <b>0</b>   | <b>00:01:15</b>    |

## New iPhone / iOS client

- Completely rewritten with updated SIP engine
- Integrated tunnel
- Faster registration and auto sensing
- Ability to answer immediately upon call
- Supports VoIP push notification in iOS8
- Adapts quicker when network topology changes





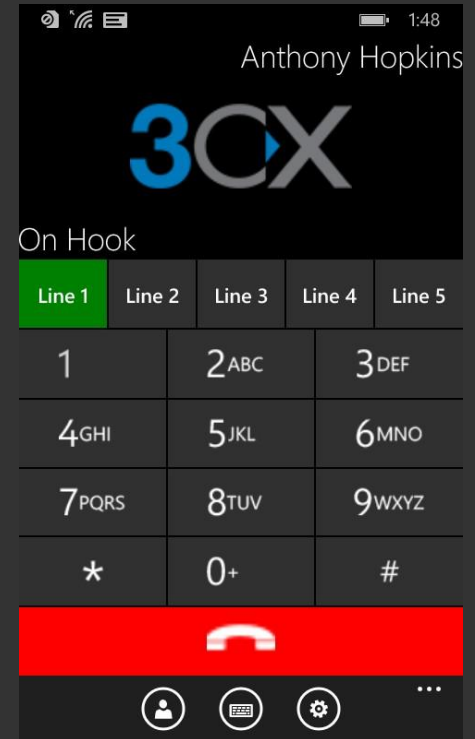
## New Android Client

- Improved user interface with menu option
- Faster registration and auto sensing
- Tunnel integrated more efficiently
- Reduced battery usage
- Better voice quality
- Coming: Notifications (chat,calls) integrated in Android Interface



# Windows Phone 10 Support

- 90% done, but waiting for Windows Phone 10
- Subject to platform being able to!!



## Improved System Management

- Improved Backup
- Backup from console and scheduled
- Monitors 3CX Services
- Sends email to admin if services are down

## Voicemail management & retention

- Change voicemail format PCM - saves 75% disk space
- Retention policy by days
- Recordings management
- Recording format more space efficient

## Improved Interface

- System Status
- Reorganized nodes
- Easier bridge & tunnel configuration
- Email template management

## New Abyss version

- Alternative to IIS
- Now Suitable for deploys up to 32 sc
- Can be used when no Windows Server license available
- For low foot-print, low cost devices supporting Windows 10!
- By the way, v14 requires 2 less websites

## Support for HTEK & Fanvil IP Phones

- Htek UC: 802, 803, 804, 806, 840, 842, 860, 862
- Fanvil X3 & X5
- Competitively priced, good quality phones
- Fully templated within 3CX
- Plug n Play configuration supported
- Work in CTI mode
- 3CX Easy Firmware upgrade (requires maintenance)
- Fully managed within 3CX Management Console



# Legacy Phone Support - Cisco, Aastra, Polycom - Easy Migration

- Migrate users stuck on insecure and older IP PBX software
- They retain their investment in IP Phones
- Now Provision & manage Aastra phones easily from within 3CX
- Note - CTI and 'Plug and Play' are not supported





## More Certified SIP Trunks - North America

- SIPTRUNK
- Flowroute
- G12
- Bandwidth.com
- Fusion Connect
- VoIP Innovations

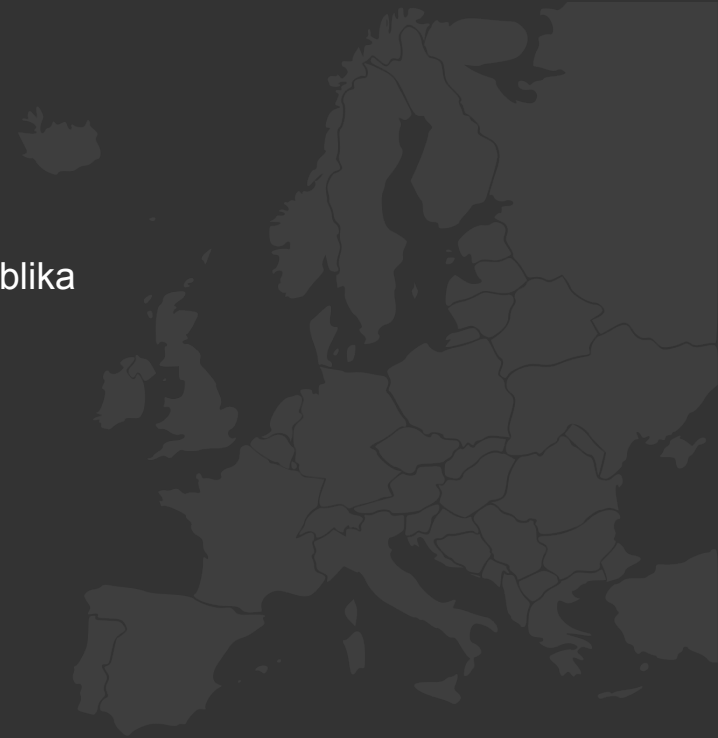
Already added:

- Time Warner Cable
- AT&T
- Ironton
- ThinkTel
- Ring Office
- DIDlogic
- Cablevision Optimum
- Broadvoice
- IDT / Net2Phone
- 3NG Networks
- SigmaVoIP



## More Certified SIP trunks - Europe

- Deutsche Telekom
- Deutsche Telefon
- easybell
- Gamma
- Gradwell
- Ziggo - Netherlands
- Swisscom
- peoplefone
- OVH.COM
- oneCentral
- MCN Telecom
- M-net
- T4Com
- CloudItalia
- W3TEL
- Comms Supply
- Alphalink
- Vanilla
- Trenove
- Duocom
- Axialys
- UPC Česká republika
- Neotel
- Intertel
- QSC
- Netplanet
- Alhambra
- Fonia
- 500
- Motto
- 3C1B Telekom
- Mega M
- 1Tel.dk
- Keyyo
- MTT



## More Certified SIP trunks - Asia Pacific

- Amcom
- engin
- c2comm
- hoio
- Beyontel
- Kiwi VoIP
- DID Logic
- Fusion Communications
- P1
- MyRepublic
- Internode
- FaktorTel
- mVoice
- Neural Networks
- UFONE
- CalnCall



*amcom*

## Additional FXO & FXS gateway options

- Welltech 4 port FXO gateway \$175 approx reseller price
- Welltech 24 port FXS gateway \$700 approx
- Welltech 2 port FXS for fax machine \$50 approx



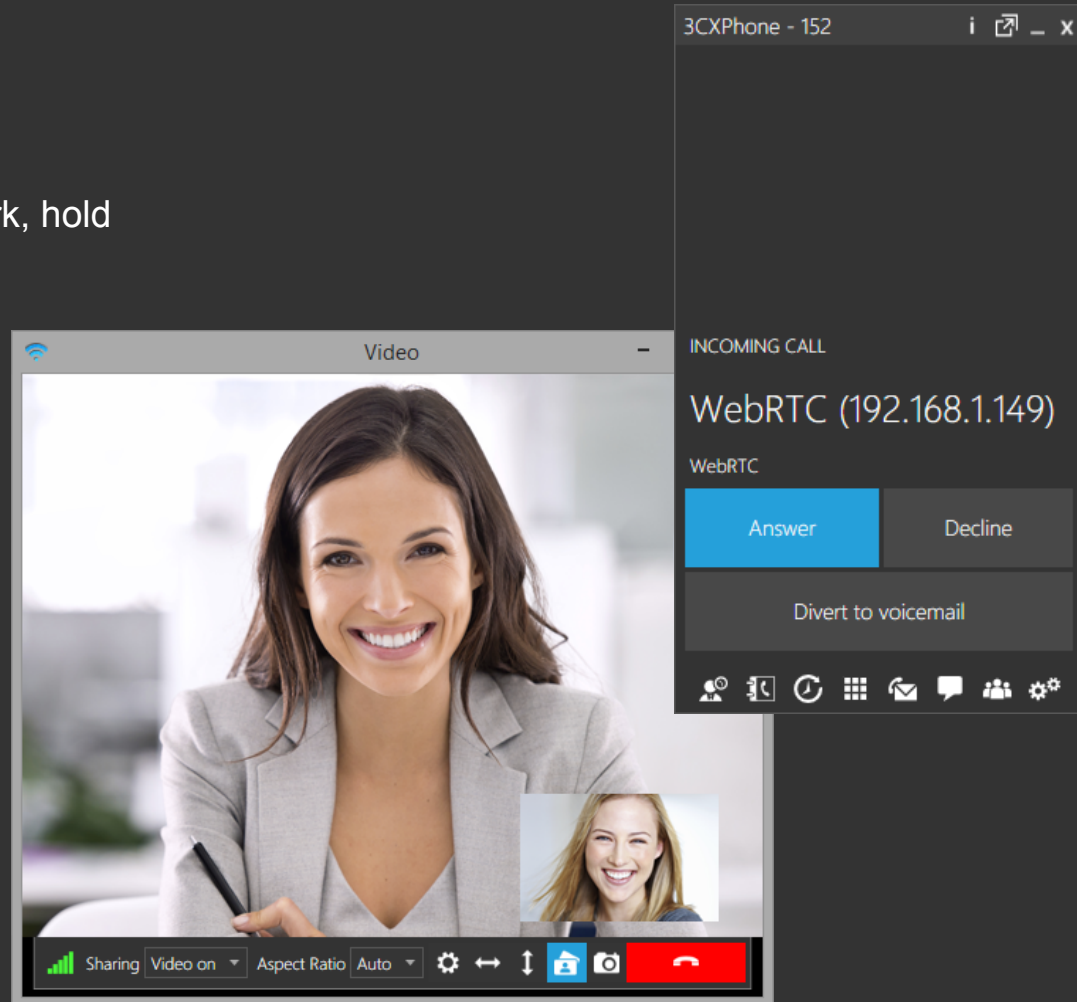
## Office 365 Support

- 3CXPhone can use Office 365 Contacts and Google Contacts
- When in meeting, your status will be changed automatically to away
- Sync presence with Exchange as soon as API available



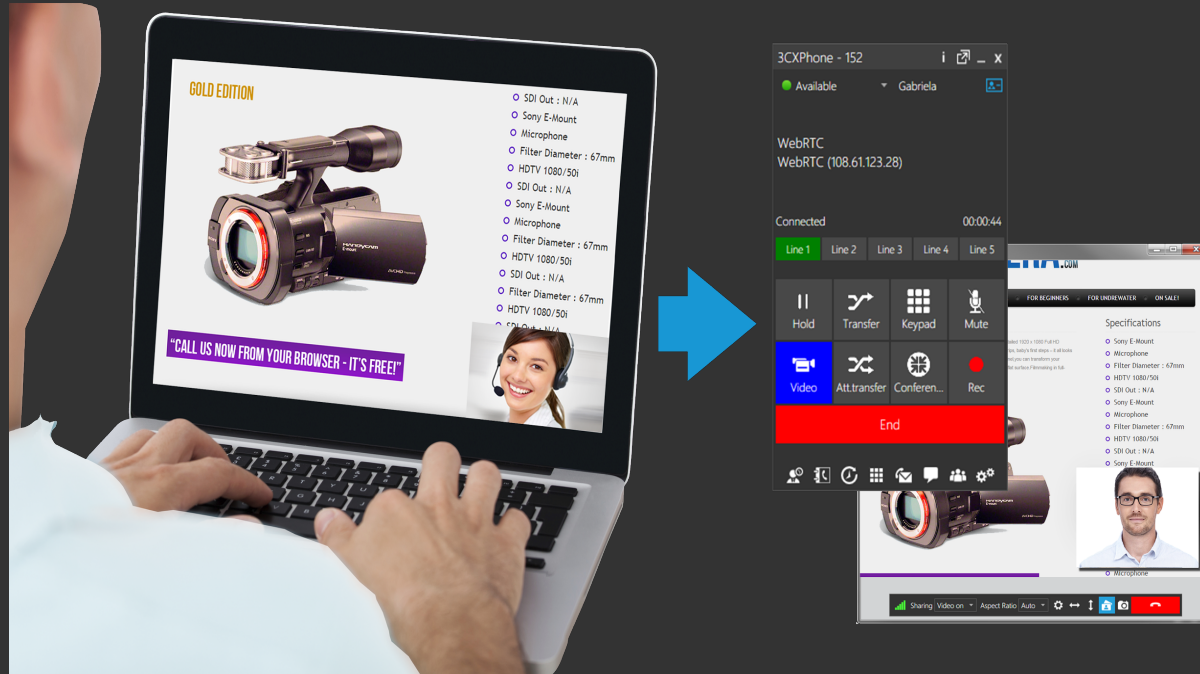
## 3CX Phone System v14 - Inbuilt WebRTC Gateway

- Accepts calls via WebRTC
- Seamless integration:
  - Forward to IVR, Queues
  - Supports call transfer, park, hold



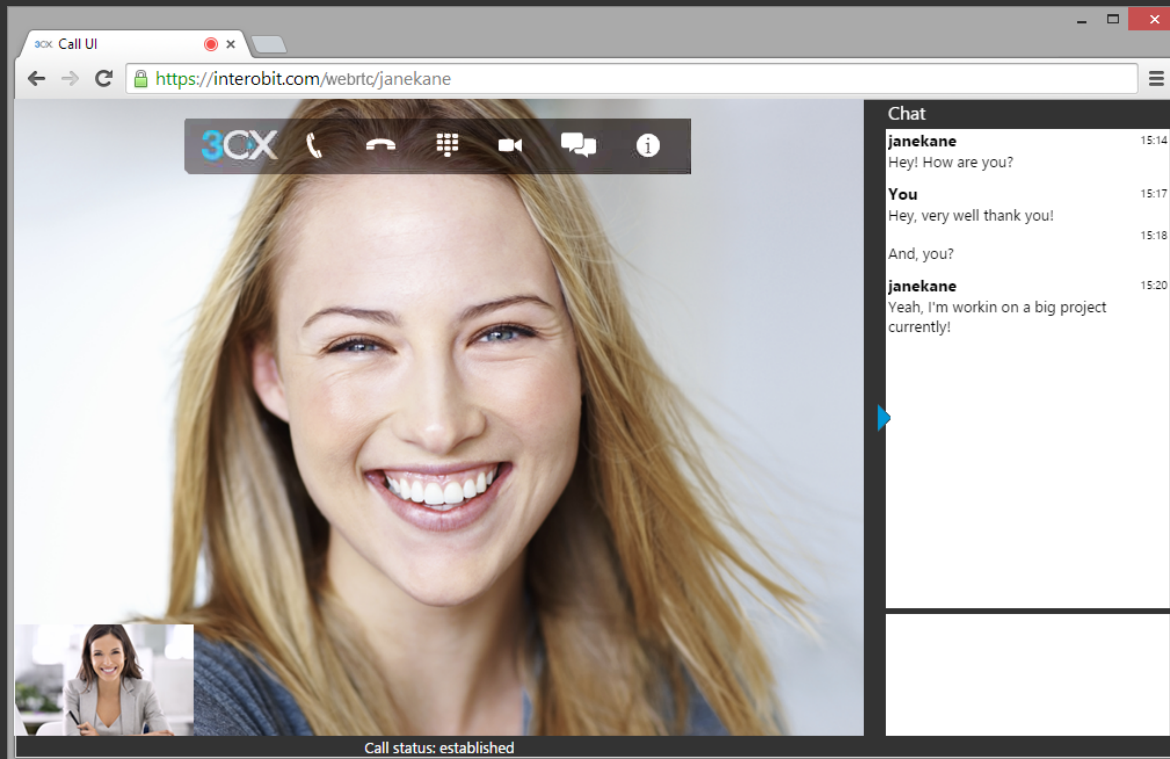
# WebRTC Applications - Click-to-Call

- Calls go directly to 3CX Phone System
- Reduce 800 number costs
- Improve customer service
- Elevate to a video call - including screen sharing



# WebRTC Applications - Video & Screen Sharing

- Adhoc video conference calls
- Screen sharing
- Just send web link to start conference call
- Each extension user has their own “WebRTC DID”





# 3CX WebMeeting - Up to 10 participants included

- Organize video conference meetings for up to 10 participants
- Limit applies for whole system
- Included for customers with valid maintenance

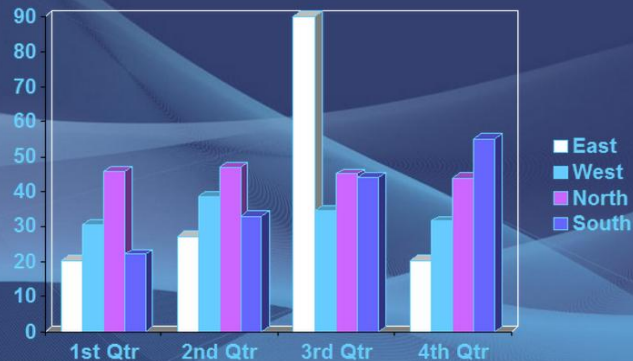


Share Doc Share Screen Co Browse Polling React Assistance Unavailable

0 Help Logout

Attendees Meeting info  
George Davies  
Alison Smith

## Weekly Team Meeting



Alison Smith



Manage Documents Previous Next 1 of 6

### Meeting chat

George Davies 10:57  
How does it look?  
Alison Smith 10:57  
Looks great!